



# BRIVO PROVIDES TWO PAYMENT PROGRAMS TO INCREASE SALES VOLUME

Comparison of Brivo Complete and Brivo Financing Program

When your customers have budget concerns, Brivo offers two programs to meet their needs. Here is an overview of both options providing your customers a choice to meet their budget.

## BRIVO COMPLETE

Financing between you and Brivo

Project quote average up to \$10,000 (but not limited to)

Approval determined by Brivo

Quotes can include:  
Standard Brivo hardware and software  
Installation and labor costs  
Other project related costs

Must include Brivo Access Control

Brivo bills you

Work directly with Brivo on deal approval

Approval between you and Brivo

Advance payment from Brivo

## BRIVO FINANCING PROGRAM

Financing between customer and Tandem, our 3rd party financing company

Project quote from \$10,000 - \$250,000 (min. \$5000 Brivo Price List purchase)

Approval based on customer credit determined by Tandem

Quotes can include:  
All Brivo Price List items  
Third party hardware  
Installation and labor costs  
Other project related costs

Cannot include 3rd party software

Brivo bills you  
Tandem bills customer directly for financed amount

Official online application (with Tandem Finance) required to confirm financing rates and terms

Approval from Tandem Financing

Advance payment from Tandem