

# PROJECT FINANCING WITH AFFORDABLE PAYMENT OPTIONS

The Brivo Financing Program lets you finance your access control, multifamily, or video surveillance project with little to no upfront investment and enables you to manage consistent, predictable payments over time.

# IMPROVE CUSTOMER BUYING POWER WITH FINANCING

The global pandemic is forcing your customers to adapt to new security and facility management needs. They need to secure their business, keep people safe and manage cash.

The Brivo Financing Program provides installment financing for your customers that need options for managing cash. Loan amounts between \$10K and \$250K are available for purchasing security system solutions.

Research shows that customers buy more and are more loyal when they have access to credit from the seller. Brivo has several options to help make sure limited finances do not slow down the sales process.

Financing Amounts	\$10,000 - \$250,000+
Installment Plan	12–72 months to meet your cash flow needs
Customer Application Process	Visit www.brivo.com/application to fill out a simple, one-page application form
Financing Rates	Rates vary with loan terms from 12-72 months Rates based on credit history
Eligible	Brivo Onair
Eligible Products	Brivo Onair Cam     Brivo Smart Apartment     Eagle Eye Networks Cloud VMS     Wireless Locks     And more

Financing provided by Tandem Finance and is subject to credit approval. Eligibility and experience may vary by term and customer credit. All terms and conditions subject to final credit decision.

## COMPLETE SYSTEM FINANCING

All parts and labor on eligible products



# Payment Options Overcome objections has

Overcome objections based on cost, close more deals with more options



# Increase Deal Size Include everything

Include everything needed for the project and pay over time



### Build More RMR

Projects are funded quickly upon approved credit application



### No Hassle

Customer completes secure one-page online application



#### **Complete Finance**

Includes labor and eligible products to complete the project

## HOW IT WORKS



Review program guide and agree to the terms and conditions



Work with your customer to scope out the project and create a quote





Funds are released as soon as loan documents are signed